Endeavour Solutions

Leading the Charge in Municipal ERP Modernization Across Canada

ndeavour Solutions, a trusted expert in Microsoft ERP implementations, guides Canadian municipalities through quick and smooth upgrades from legacy systems to modern cloud-based solutions.

With Microsoft ending support for Microsoft Dynamics GP (Great Plains) ERP at the end of 2029, modernization has become a race against time for municipalities still relying on the legacy Dynamics GP platform. Within the corporate sector, the majority of Endeavour's 650+ Dynamics GP clients are planning to transition to the new cloud-based Microsoft Business Central ERP platform, as are thousands of other organizations across North America. Canadian municipalities running Dynamics GP and other legacy on-premises ERP systems are each encouraged to do the same.



Our sales and marketing team actively connects with prospective clients across Canada, speaking at key conferences and online events. We are impressed with the level of openness and collaboration within and across the municipalities as they look to modernize their ERP infrastructure

As a leader in Canada's municipal ERP consulting space, Endeavour is well prepared to facilitate this shift. With deep expertise in both the old and new Microsoft ERP systems, their implementation teams provide exceptional services across change management, training and support to maximize the benefits of ERP investments.



"We are continually expanding our municipal ERP consulting teams, migrating as many municipal GP clients as possible before the end of 2029 while ensuring top-tier support and continuous optimization for clients that partner with Endeavour," says Scott Jorgens, Director, Marketing & Strategic Partnerships.

In partnership with Sylogist Ltd., Endeavour offers the SylogistGov Municipal ERP, a cloud-based solution powered by Microsoft Business Central with tools for core finance, payroll, online citizen services, property tax management, utilities billing and business licensing, combined with strong analytics and financial reporting. This partnership customizes and extends Business Central to meet the unique needs of small and medium-sized municipalities across Canada.

LEADING THE FUTURE OF MUNICIPAL ERPS ACROSS CANADA

Having a deep-rooted knowledge of Microsoft ERP solutions gives Endeavour an unmatched edge. This historical expertise and a comprehensive understanding of municipal operations facilitate a more efficient transition, especially when it comes to the design of financial reporting and process automation.

Selecting the right ERP system and implementation partner is crucial for municipalities that often struggle with traditional RFP (Request-for-Proposal) procurement processes. Balancing cost, vendor selection and functionality adds another layer of difficulty. Endeavour simplifies this process by providing personalized, iterative assessments and consultations that streamline decision-making and help municipalities find the best-fit solution without additional unnecessary complexity.



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Once a decision is made, municipalities will work with their implementation partner to guide them through the complex redesign of their Chart of Accounts and reporting dimensions as a critical input to the configuration, implementation, integration, and training for their new Canadian municipal ERP system. This requires careful planning and the sharing of best practices and expert design principles for process optimization.

Endeavour streamlines back-office processes through automated workflows, financial controls, and document storage. It also optimizes core financial management, payroll, time tracking and HR tasks. SylogistGov improves property tax management, utility billing and business/pet licensing processes. Municipalities benefit from enhanced functionality, including online portals for citizens to inquire about and pay bills. Given the scale of the changes, Endeavour ensures that comprehensive change management and training plans are part of each project.

Implementation is only part of the equation; municipalities also need ongoing long-term support to optimize their ERP

investments. As Artificial Intelligence (AI) technologies such as Microsoft Copilot evolve, municipalities need a platform, such as SylogistGov powered by Microsoft Business Central to help leverage these advancements. Endeavour fosters long-term partnerships, providing training, process enhancements and support for each of its clients post-migration. Endeavour's dedicated Microsoft ERP support desk and focus on continuous improvement allow clients to enhance their processes, implement new functionalities and adopt AI-driven efficiencies over time as tools and business processes continue to mature.

RAPID EXPANSION TO MEET A GROWING DEMAND

Endeavour is gearing up to support a growing number of Canadian municipalities in their transition to modern Microsoft / SylogistGov ERP systems. Over the past 18 months, it has worked with an initial set of nine early adopter municipalities who are migrating from legacy ERP systems to the SylogistGov platform. An estimated 200–250+ Canadian municipalities still rely on Dynamics GP (with the Diamond / Central Square add-ons), in addition to Endeavour's existing corporate clients. To support these Cloud-ERP migrations, Endeavour has significant plans to expand its capacity and maintain its leadership in Microsoft Business Central and SylogistGov ERP through to 2029 and beyond.

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These projects require close collaboration between municipal Finance and operations teams and Endeavour's consultants. Their business expertise in municipal finance combined with their technical expertise in data migration and integration ensure smooth connections with specialized systems, such as Asset Management, GIS, and larger HRIS applications. To meet the rising demand, Endeavour is actively refining its implementation processes, hiring additional consultants and investing in new training methodologies for delivering high-quality Canadian municipal cloud-ERP migrations in a safe and cost-effective manner.

A deep understanding of Canadian municipal finance, taxation regulations and operational requirements sets Endeavour apart from U.S. Microsoft partners. As a preferred choice for local towns, cities, and municipalities, Endeavour Solutions continues to future-proof Canadian municipal operations in secure, cloud-based environments backed by Sylogist and Microsoft Canada.